

A pilot training workshop on supplementary skills for researchers (18–20 March 2019)

Training Schedule

(Find below [training material links](#))

DAY ONE	
Session title	
Introductory session	
Introducing the workshop	Presentation
Delegates introduce themselves	Activity
Undertaking Scientific Research	
What is research and Research Excellence	Presentation and activity
Originality, significance rigour	Activity
Originality significance rigour	Presentation
Research outputs	Presentation
Originality significance and rigour in your work	Activity
Originality significance and rigour in others work	Activity
Break	
Questions	Questions
Achieving impact from your research	
What is research impact	Presentation
Types and levels of impact	Presentation
Impact activities	Activity
Impact vs impact activities	Activity
Impact vs activities in REF case study	Activity
Examples of impact	Presentation
Working with others to achieve impact	Presentation
Lunch	
Project partners in ref case study	Activity
Your project partners	Activity
Planning impact in your project	Presentation
Measuring and capturing impact	Presentation
Why is research impact important	Activity
UK context for research environment	Presentation
Impact in your project	Activity
Final thoughts	Presentation
Questions	Q&A

Communicating research and working with others	
Why is communicating your research important	Activity
Fundamentals of research communication	Presentation
Developing a communication plan	Activity
Break	
Developing a communication plan	Presentation
Your communication objective	Activity
Your audience	Activity
Questions and close	Q&A and close
DAY TWO	
Introduction to the day	
Knowledge transfer and working with businesses	
What is knowledge transfer	Activity
What is knowledge transfer	Presentation
Benefits of working with businesses	Activity
Benefits of working with businesses	Presentation
Knowledge transfer methods and activities	Activity
Knowledge transfer methods and activities	Presentation
Developing consultancy projects	Activity
Break	
Developing consultancy projects	Presentation
Developing collaborative research projects	Activity
Negotiations	Presentation
Questions	Q&A
Intellectual Property Rights	
What is your intellectual property?	Activity
What is your intellectual property?	Presentation
How is intellectual property legally protected?	Presentation
Patents	Presentation
Copyright	Presentation
Design rights	Presentation
Trademarks	Presentation

Lunch	
Where do your research outputs fit	Activity
Intellectual property ownership negotiations and agreements	Presentation
Why protect your intellectual property?	Activity
Why protect your intellectual property?	Presentation
Non disclosure agreements	Presentation
Questions	Q&A
Proposal Writing and tips for success	
Who funds your research	Activity
The funding landscape	Presentation
Understanding your funder	Presentation
Preparing a proposal	Presentation
Why question	Activity
Aims and objectives	Presentation
Writing your aims and objectives	Activity
Project summary	Presentation
Project summary	Activity
Break	
Project plan	Presentation
You and your track record	Presentation
You and your track record	Activity
Proposal - general tips	Presentation
Success and failure	Presentation
Questions	Q and A
DAY THREE	
Costing and pricing research	
Overview of Costing and pricing a research project	Presentation
Why is correct costing and pricing of research projects important?	Activity
Benefits of accurately costing and pricing your research projects	Presentation
What goes into a fully costed research project budget?	Activity
Explanation of cost types - Directly incurred; Directly allocated; Indirects	Presentation

Assigning costs to DI and DA	Activity
Where to get costs from for your budget	Presentation
Break	
Grants, Contract Research and Consultancy	Presentation
Determining a price from the full economic cost	Activity
Questions	Q&A
Research Project Management	
What is a project	Activity
What is a project and what is project management	Presentation
What skills and attributes make a good project manager	Activity
Why projects fail	Activity
Lunch	
Planning your project	Presentation
Stakeholders	Activity
Defining the scope	Presentation
Identifying tasks	Presentation
Identifying tasks	Activity
Project risks	Activity
Planning	Presentation
Questions	Q&A
Researcher Career Development planning	
You and your research strategy	Presentation
You and your research strategy	Activity
Promoting yourself	Presentation
Break	
Promoting yourself	Activity
Collaborating with others	Presentation
Collaborating with others	Activity
Skills building and action planning	Presentation
Understanding yourself	Activity
The researcher development framework	Presentation
Action planning	Activity

Questions and workshop close	Questions and workshop close
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Training material links:

- [D1 - Activity 1 - OSR example](#)
- [D1 - Activity 2 - Impact case study example](#)
- [D3 A1. Assigning costs activity](#)
- [D3 A2. Scenario One - Project for a small business](#)
- [D3 A2. Scenario Two - Project for a strategic partner](#)
- [D3 A3. Work breakdown chart](#)
- [D3 A4. Project risk matrix](#)
- [D3 A5. Understanding yourself exercise](#)
- [D3 A6. Vitae framework](#)
- [D3 A7. Action planning](#)